


<b>From:</b> <b>Odisha Gramya Bank</b> <b>Head Office</b> <b>GANDAMUNDA</b> <b>BHUBANESWAR 751030</b>		<b>Telephone:</b> 0674-2353021 0674-2353022 0674-2353033  <b>Telefax:</b> 0674- 2353011 <b>email:</b> <a href="mailto:network@odishabank.in">network@odishabank.in</a>
<b>Ref .No:</b> OGB/IT/NETWORK/20/2019-20	<b>Date :</b> 09-05-2019	

To,  
All Existing VSAT Service Providers.

**Sub: Request for closed and competitive quotation for procurement of 15 numbers of Ku-band VSATs with 256Kbps per site bandwidth (Download: Min 64Kbps, Max Burst 192Kbps, Upload: Min 32Kbps, Max Burst 64Kbps)**

Odisha Gramya Bank invites closed and competitive quotation from its existing VSAT service providers to submit closed bids for procurement of 15 numbers of Ku-band VSATs with 256Kbps per site bandwidth (Download: Min 64Kbps, Max Burst 192Kbps, Upload: Min 32Kbps, Max Burst 64Kbps) to be used at branches of Odisha Gramya Bank as primary connectivity.

**Schedule:**

The bid with all the document should reach Head Office of Odisha Gramya Bank in closed envelope on or before **17<sup>th</sup> May 2019, 5 p.m.**

**The bid will be opened on 18<sup>th</sup> May 2019 at 11:30 am.**

**Address of Bid Submission:**


General Manager  
Information Technology Department,  
Head Office  
Odisha Gramya Bank  
Gandamunda,  
Bhubaneswar – 751030

**The bidder should comply below requirements and documents:**

**1. Technical:**

- a. Manufactures Authorization Form from OEM for VSAT Hardware should be submitted along with the bid document.
- b. The VSAT should be of 1m or 1.2m in diameter.
- c. Annual Maintenance Contract should start from date of installation.
- d. The bandwidth should be quoted as 256Kbps per site bandwidth (Download: Min 64Kbps, Max Burst 192Kbps, Upload: Min 32Kbps, Max Burst 64Kbps). The VSATs will be installed at branches for core banking operation.
- e. Delivery should be done within **2 weeks** from date of order as these are required for Cyclone affected area.
- f. The price should include all cost of transportations.



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- g. If Service Provider deliver the Hardware directly at Branch Location, the delivery location will be considered as Branch Location.
- h. The Backhaul bandwidth of existing backhaul should be upgraded by additional 1 Mbps. Successful bidder has to provide bandwidth up-gradation report before installation of VSAT.
- i. The bandwidth should be provided for use of Branch. All traffic of bank and network monitoring should be given equal priority.
- j. Bidder has to provide valid report for bandwidth at each site.
- k. Bidder has to sign separate SLA with bank for this order.
- l. Bank will provide branch end router.
- m. The contract period is for 3 years from date of release of this purchase order. However, bank at any point of time may terminate the contract after a notice of 90 days. In such case, bank will not pay any termination penalty.

## 2. Commercial:

- a. The commercial should be submitted as per below format:

**One Time Cost: (Table # 1)**

Sl. No	Details	Units	Unit Cost	Total Cost in INR
1	1m or 1.2 Meter KU Band VSAT equipment cost	15		
2	Installation and provisioning Charges			
<b>Total of Sl. No. 1 + 2 + 3</b>				<b>(A)</b>

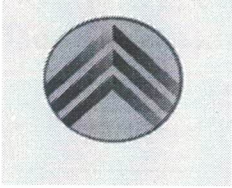
**Annual Recurring Cost: (Table # 2)**

Sl. No	Details	Units	Unit Cost	Total Cost in INR
3	Backhaul Bandwidth Charges	1 Mbps		
4	Annual Maintenance Cost	15		
5	Annual Recurring Cost for 256 Kbps bandwidth per site: (Download: Min 64Kbps, Max Burst 192Kbps, Upload: Min 32Kbps, Max Burst 64Kbps)	15		
<b>(Total of Sl. No. 3+4+5) Récurring Cost for One Year</b>				
<b>Recurring Cost for Three Year</b>				<b>(B)</b>

**Rates for additional services: (Table # 3)**

Sl. No	Details	Units	Unit Cost
1	Shifting of partial or complete setup of equipment (including VSAT Hardware if any) to different premises within 500 meter.	1	
2	Shifting of partial or complete setup of equipment (including VSAT Hardware if any) to different premises more than 500 meter.	1	
3	Shifting of partial or complete setup of VSAT Hardware to different place within same premises	1	



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4	Protection caging against Monkey of VSAT ODU and Reflector or external interference	1	
5	Replacement of Outdoor reflector	1	
6	Replacement of RFT	1	
7	Replacement of IDU or Modem	1	
8	Replacement of Modem Adapter	1	
9	Engineer Re-visit Charges	1	
10	Replacement of Cable	Per m pair	

- b. Selection of L1 bidder will be reckoned based on the total price (A) + (B) mentioned in Table 1 and Table 2 respectively.
- c. All price should be quoted in INR excluding Taxes.
- d. Price quoted in Table# 3 are subject to negotiation between the L1 bidder and Bank.

**3. Payment:**

- a. 90% hardware cost will be released on delivery. 10% of Hardware Cost will be released after submission of Performance Bank Guarantee of 10% of total order value with claim period of 36 months from date of issuance.
- b. 100% of installation cost will be provided after successful installation of VSAT at Branch Location.
- c. Recurring cost will be released on quarterly arrear basis.

Yours Faithfully

  
(J.P. Nayak)  
General Manager ITD

